

Financing Options

Financial consultation and structuring is an integral part of our overall project development process. One Sun, Inc. works with clients to find the most economically viable option for their custom solar pV system. This process includes closely evaluating the rate schedules, electricity consumption patterns and incentive structures that are relevant to each project. Clients can secure their own financing through their own sources or they can take advantage of the trusted financial partners who work with us to provide other options. There are three basic financial options that we most often work with:

Cash Purchase: This option is the simplest as the client chooses to purchase the solar system outright, providing its own financing. Such a straight forward purchase provides the highest return on investment and total control of the system. It also affords eligibility for generous Federal and State tax rebates and credits as well as local grant subsidies. These can offset as 50% or more of the total cost of a solar electric system.

Lease: Through our strategic financial partners, One Sun, Inc. can help clients procure a lease agreement to cover the cost of installing a solar system. With a lease option, which basically works like any equipment lease, the client makes a monthly payment for an agreed upon rate for a fixed period (usually 10 years). At the end of that period, the client can purchase the system and benefit from free solar electricity for years to come (the average solar module comes with a 20-25 year warranty). This option allows a client to immediately get a solar system installed with no up-front costs.

Power Purchase Agreement (PPA): This option allows a client to have renewable solar energy without having to purchase a system. It requires no up-front capital outlay for the installation, allowing you to keep your capital resources for other investments. It is based on a third party financial partner (possibly One Sun, Inc. itself) providing complete financing of the project. The client then buys electricity from the power provider at an agreed upon fixed rate, usually significantly below market price. The agreement can include a buy-back opportunity.

Whichever option you decide to choose, you can depend on One Sun, Inc. to be involved in every step of the process to assure that the end result is a comprehensive solution that provides a solar electric system that meets your energy needs and fits your budget.